

Remote Entry Management Opens New Doors for Upscale HOA



Gated Community

Kelly Greens Golf and Country Club is a large, gated community of approximately 1,000 residences, a golf course, a restaurant and a wedding venue in the Fort Myers, Florida area. Recently, Kelly Greens contacted the local Securitas Branch Manager looking for a solution for controlling entry points and tracking visitors without increasing its roughly \$175,000 annual security spend with a local security provider.

Challenge:

In addition to its desire for better documentation and consistency in granting entry to visitors, Kelly Greens sought to decrease the number of tailgaters and to automate its entry system across four different gates.

Solution:

After various site walkthroughs and conversations with Kelly Greens' board, a Securitas Risk Assessment was completed and a proposal was presented. This proposal was presented to the board using the Experience Center in the Securitas Operation Center, located in Charlotte, North Carolina. This allowed the board to see the system and the Remote Guarding team, and to walk through the exact process of how visitor entry would be managed. The full solution features the following:

- Exterior high-definition cameras with analytic technology to provide views of the gate, drivers, license plates and an overall view to fully track all entries.
- A Dwelling Live Visitor Management System to provide the community with a database to manage approved visitors.
- 24/7 Remote Guarding for entry management, providing qualified access to over 3,000 visitors per month including contractors, residential guests, and ride-share companies.
- Supply and install enhanced gate arms at all four entry locations.
- Integration with existing equipment, such as resident access control, which ensures that home owners are not slowed or hindered by visitor traffic, and allows for reduced costs by leveraging prior investments.

Result:

- This customized solution fully automates entry, while improving the visibility and accountability surrounding the gate system and access to the community – all while meeting the client’s budget.
- Access to community metrics provides Kelly Greens with information that can be utilized for marketing or resource allocation.
- The continued coordination between the Remote Guarding team in Charlotte and the Securitas Branch Manager in Fort Myers has allowed for much more efficient service.
- Weather events such as Hurricane Irma created a need for additional coverage. With the flexibility of Securitas Integrated Guarding, the client’s community was protected without experiencing any gaps in service and was able to scale its needs as events unfolded.

