



The Securitas Electronic Security (SES) Customer Experience Center's impressive technology effortlessly facilitates an interactive presentation between the SES headquarters in Ohio and the SES Engineering Center of Excellence in New York.

SES Customer Experience Center Brings Securitas' Protective Services to Life!

The SES Customer Experience Center is one of a number of fully equipped, fully connected, advanced video collaboration spaces operated by Securitas worldwide. The custom-designed center, with its cutting-edge camera technology and video walls; integrated audio; and intuitive, interactive controls; makes use of impressive technology to allow personal, visual interaction between clients and Securitas experts and executives across dispersed Securitas locations.

THE SES EXPERIENCE CENTER RECENTLY HOSTED A MAJOR NATIONAL RETAILER TO MAP OUT THE IMPLEMENTATION OF SES SERVICE TO ITS NEARLY 2,000 LOCATIONS.

The SES team recently hosted a major national retailer at the SES headquarters building in Uniontown, OH to map out the implementation of SES service at its nearly 2,000 locations.

Leveraging the Customer Experience Center allowed the client to view live production at the SES Engineering Center of Excellence (CoE) in Elmsford, NY.

Another recent SES meeting in Ohio with a global manufacturer/retailer utilized the Customer Experience Center to provide a customized, detailed capabilities presentation by the Securitas Video Remote Guarding team in Charlotte, NC. The Customer Experience Center and its live view of the Video Remote Guarding operation enabled the conversation to advance from a passing interest to a highly interactive discussion of specific Remote Guarding applications for the client's field locations.

Typically led by SES senior executives, these collaborative, visual discussions greatly enhance clients' understanding of Securitas' capabilities and specific benefits. Beyond the live view of the CoE, the Customer Experience Center allows for deep dive discussions of specific details and plans with SES engineering teams for client site conversions.

PowerPoint presentations and engineering cut sheets aren't always enough for clients to fully understand the capabilities of Securitas which would be the best fit for their needs. That's where the Customer Experience Center and its advanced technology truly shine. The SES Customer Experience Center brings Securitas' Protective Services solutions to life!



The Customer Experience Center in the Securitas Operations Center in Charlotte, NC significantly enhances the hands-on, visual collaboration between Securitas and its clients.